

# Biofertilizer Economics and Environmental Impact

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College of Agriculture,  
Food and Environment

*Biosystems and Agricultural Engineering*



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**BIOLOGICAL AND AGRICULTURAL  
ENGINEERING**

# Acknowledgements

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- Josh Rapport
- Ruihong Zhang

- UC Davis Bioenvironmental Engineering Lab Members

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# National Academy of Engineering Grand Challenges in the 21<sup>st</sup> Century



Common  
Connection:  
Waste Utilization  
and Management



# Anaerobic Digestion and Digestate

## Anaerobic Digestion

- Microbes break down organic matter and create biogas
- Biogas ~ 60% CH<sub>4</sub> and 40% CO<sub>2</sub>
- Biogas used for energy production
  - Potential to avoid CH<sub>4</sub> and N<sub>2</sub>O emissions from landfilling or anaerobic lagoons <sup>1</sup>
- Nutrient rich effluent (digestate)

## Digestate as fertilizer

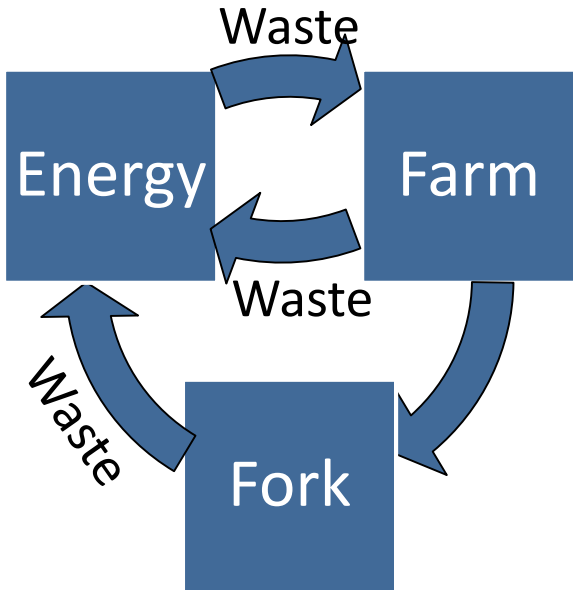
- Suitable for many applications?
- Reduce environmental impacts?



UC Davis Renewable Energy  
Anaerobic Digester



Digestate



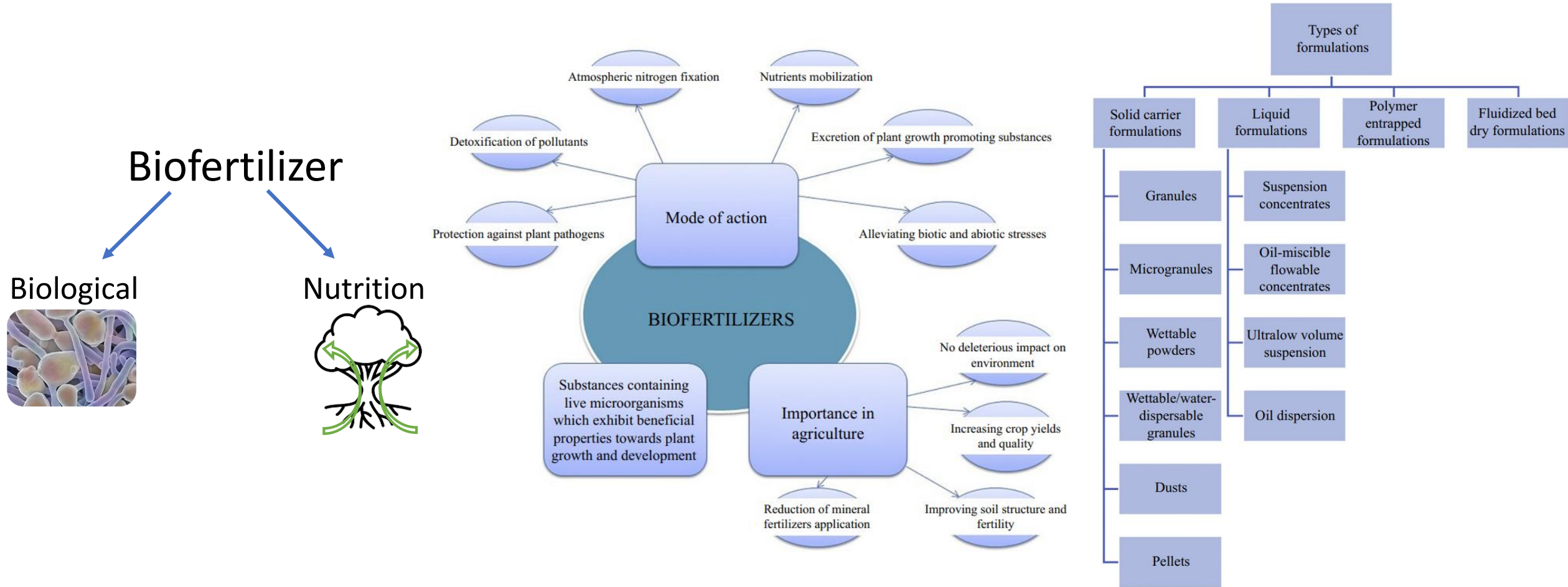
Raw Digestate Characteristics (mg/L)

Parameter	Dairy manure digestate	Food waste digestate
TS	37,000	50,000
EC (dS/m)	14.4	22.4
TKN	2,142	4,037
NH <sub>4</sub> -N	1,075	2,286
P	422	490
PO <sub>4</sub> -P	12.3	52.1
Cl	1,397	1,379
K	2,180	1,692
Ca	879	887
Mg	571	266
Na	522	958

<sup>1</sup> (Montes et al., 2013)

<sup>2</sup> <http://photos.ucdavis.edu/viewphoto.php?imageId=9482480>

# Introduction to Biofertilizers



Mączik, M., Gryta, A., & Frąc, M. (2020). Biofertilizers in agriculture: An overview on concepts, strategies and effects on soil microorganisms. In *Advances in Agronomy* (Vol. 162). <https://doi.org/10.1016/bs.agron.2020.02.001>

# Biofertilizer Microbes and Market

## Common Biofertilizer Microbes

- Nitrogen Fixing
  - *Rhizobium* spp.
  - *Azospirillum* spp.
  - *Azobacter* spp.
- Phosphorus Solubilizing and/or Mobilizing
  - *Pseudomonas* spp.
  - *Agrobacterium* spp.
  - *Bacillus circulans*
  - *Penicillium* spp.
  - Arbuscular mycorrhiza fungi
- Potassium Solubilization
  - *Bacillus* spp.
  - *Frateuria aurantia*

**Digestate often contains several genera of plant growth-promoting microbes**

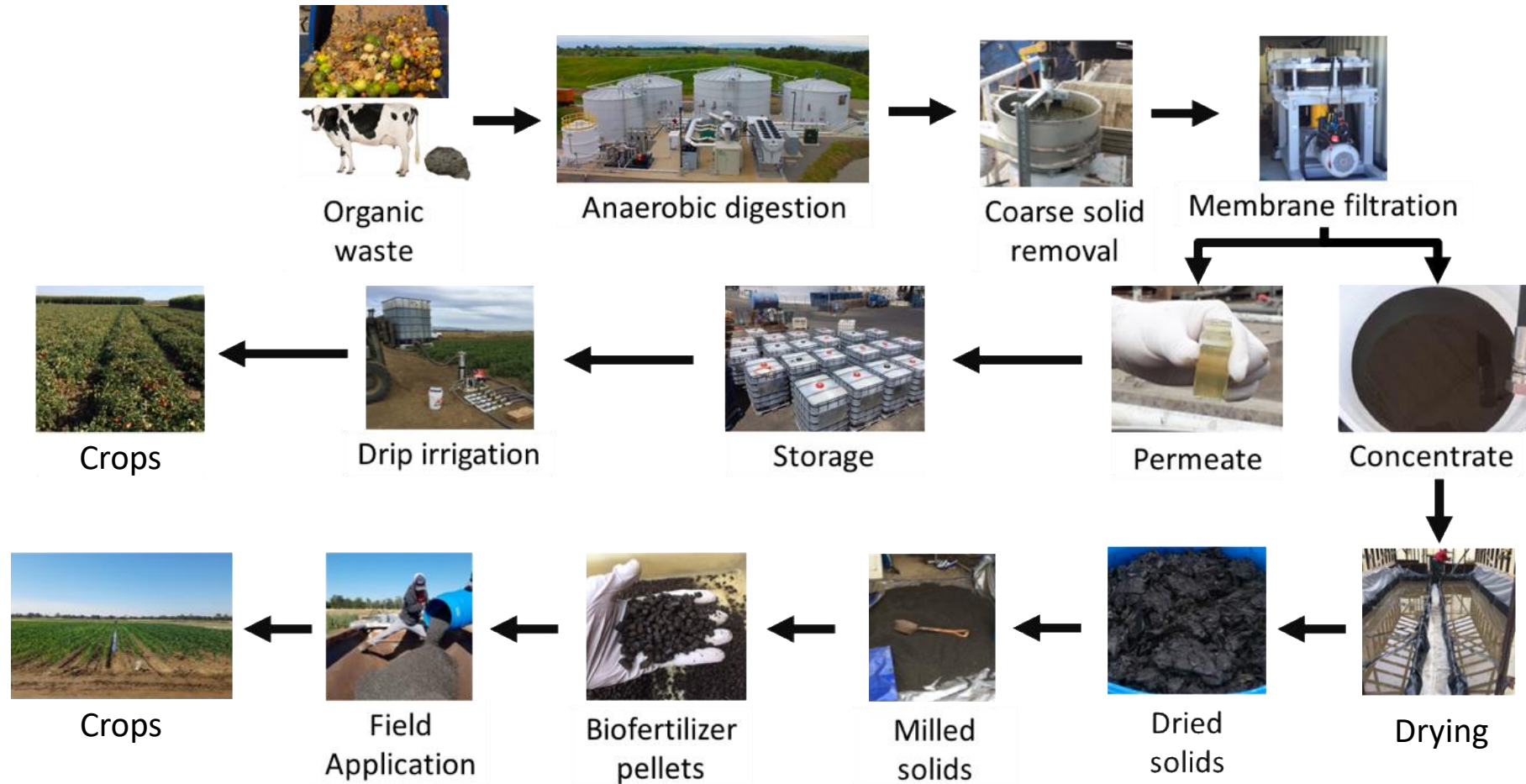
(Maçik et al., 2020)

## Market prices for various solid/liquid organic and inorganic fertilizers

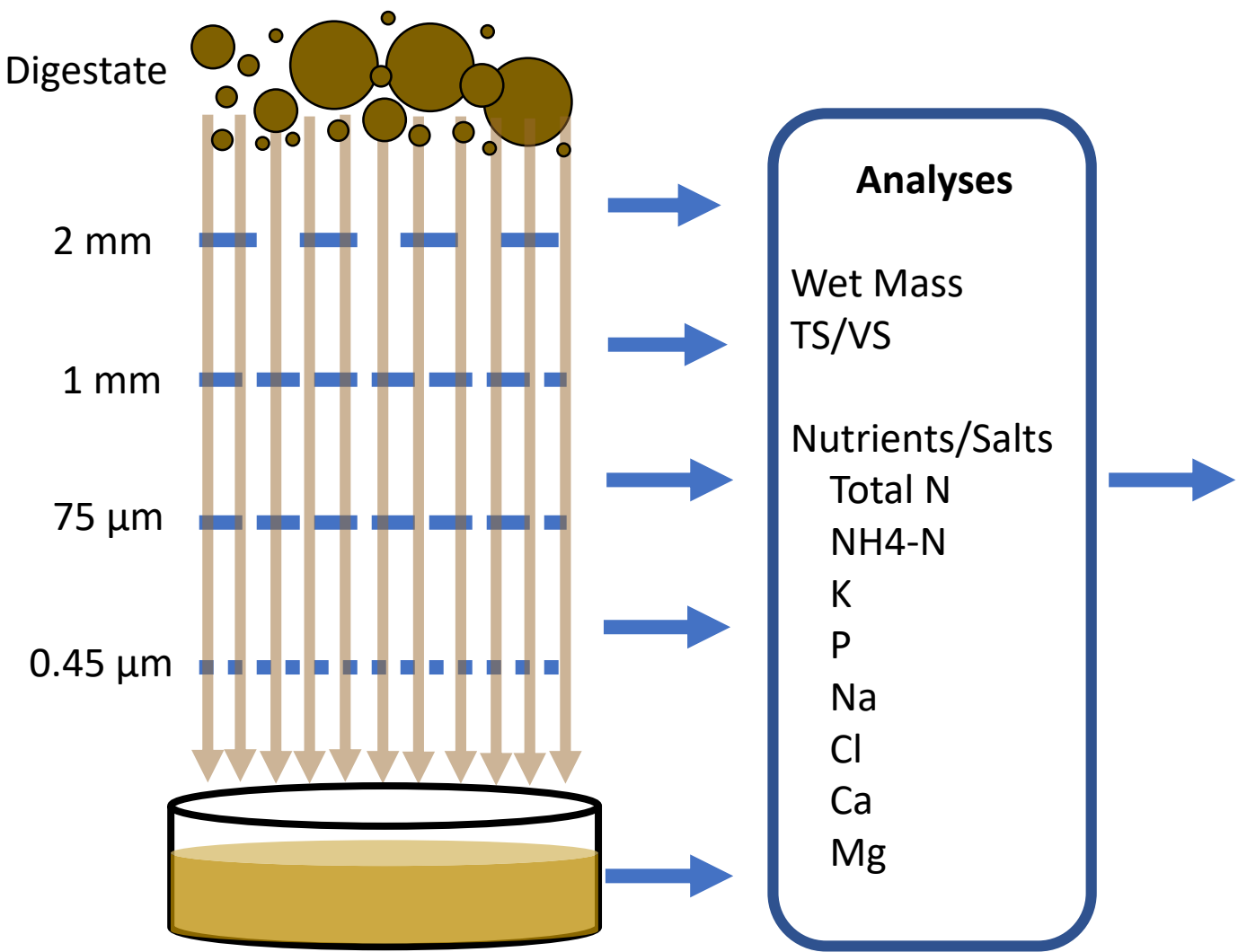
Main Ingredients	N (%, w.b.)	P (%, w.b.)	K (%, w.b.)	Cost (\$/ lb NPK)	Reference
Inorganic nutrients	20	4.4	16.6	<b>3.42</b>	(Mattson, 2010)
Fish hydrolysate + kelp	4.0	1.7	0.4	<b>44.39</b>	
Seed extract	3.0	0.4	0.8	<b>30.50</b>	
Seed extract + Inorganic nutrients	10	1.7	2.5	<b>6.10</b>	
Fish hydrolysate	2.3	1.5	0.8	<b>13.60</b>	Seven Springs
Poultry Manure compost	5.0	1.7	2.5	<b>4.17</b>	Farm Organic
Poultry Manure compost	5.0	1.7	2.5	<b>3.17</b>	Farming &
Poultry Manure compost	5.0	1.7	2.5	<b>4.65</b>	Gardening
Digestate Pellet	3.7	0.4	3.6	<b>0.75</b>	Supplies LLC (Dahlin et al., 2015)
Bone meal	4.0	6.1	0.0	<b>10.19</b>	Peaceful Valley Farm Supply, Inc.
Guano	12	5.2	2.1	<b>3.85</b>	
Feather and Bone Meal	7.0	2.2	5.8	<b>6.56</b>	
Feather Meal	4.0	1.7	1.7	<b>2.06</b>	Agricultural Supplier Quote
Meat and Bone Meal	8.0	2.2	0.8	<b>3.09</b>	
Feather and Bone Meal	10	2.2	1.7	<b>3.21</b>	
Feather Meal	12	0.0	0.0	<b>4.38</b>	
Urea-Ammonium-Nitrate	32	0.0	0.0	<b>0.99</b>	(Quinn, 2019)



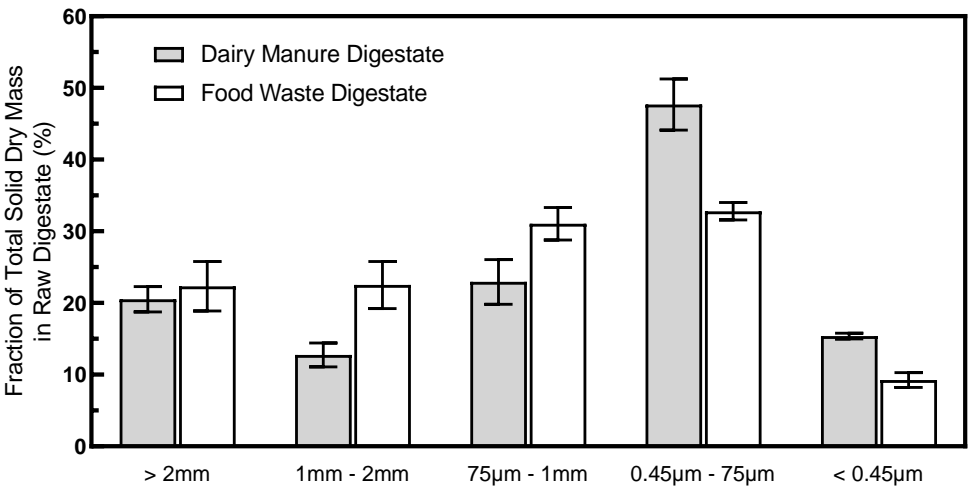
# Pilot Production and Application of Digestate Biofertilizers



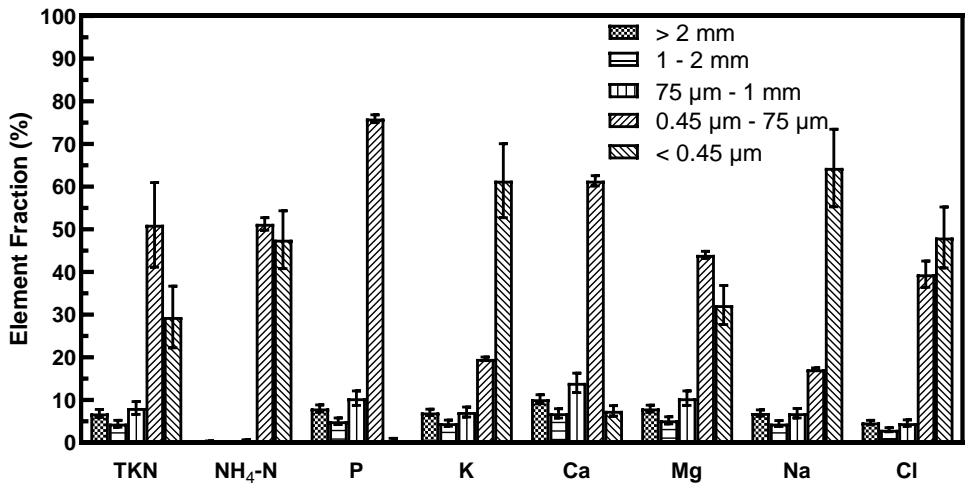
# Designing Digestate Biofertilizer Products



Particle Size Distribution



Nutrient and Element Distribution



Barzee, T. J., Edalati, A., Rapport, J. L., El-Mashad, H. M., & Zhang, R. (2021). Characterization of nutrients and pilot biofertilizer production from food waste and dairy manure digestates. *Transactions of the ASABE*, 64(4).  
<https://doi.org/10.13031/TRANS.13767>

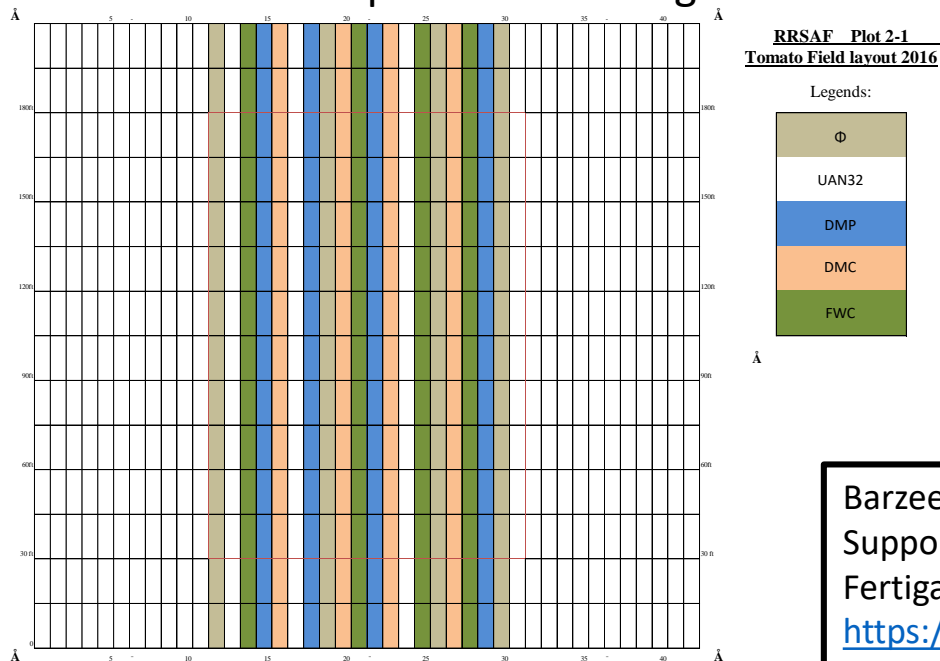


# Field Evaluation of Crop Performance

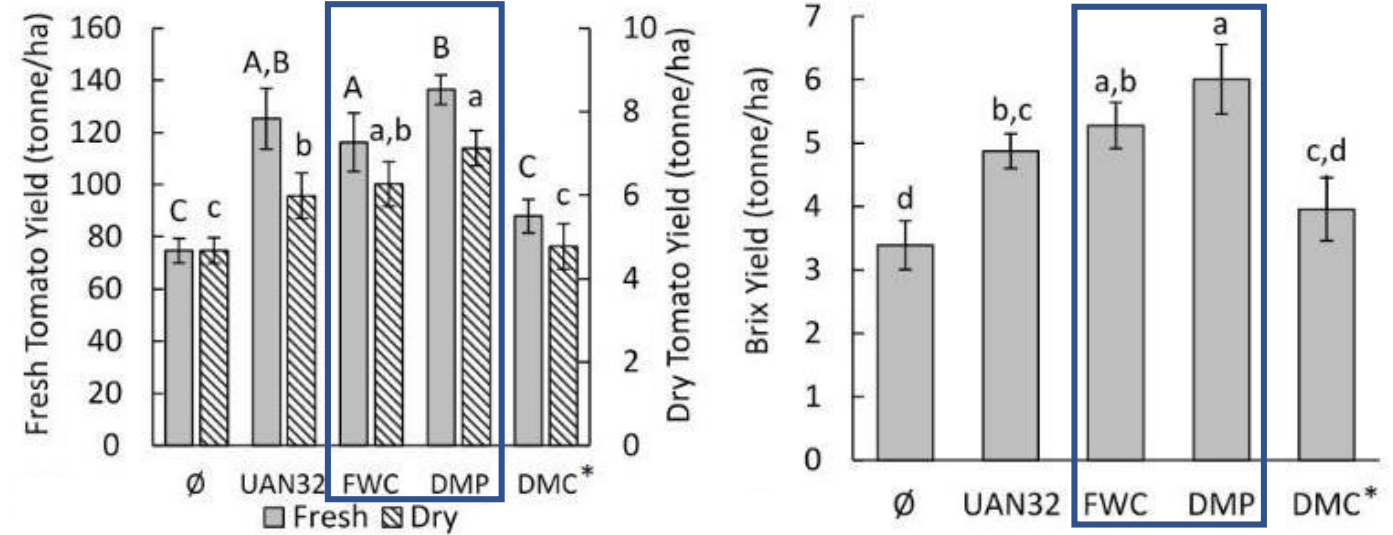
## Biofertilizer Injection to Processing Tomatoes



## Field Experimental Design



## Similar or Greater Yields Compared to Mineral Fertilizer



Φ – No Fertilizer

UAN32 - Synthetic Fertilizer

DMP – Ultrafiltered Dairy Manure Digestate

FWC – Concentrated Food Waste Digestate

DMC – Concentrated Dairy Manure Digestate

Barzee, T. J., Edalati, A., El-Mashad, H., Wang, D., Scow, K., & Zhang, R. (2019). Digestate Biofertilizers Support Similar or Higher Tomato Yields and Quality Than Mineral Fertilizer in a Subsurface Drip Fertigation System. *Frontiers in Sustainable Food Systems*, 3.

<https://doi.org/10.3389/fsufs.2019.00058>

# Research Goal and Objectives

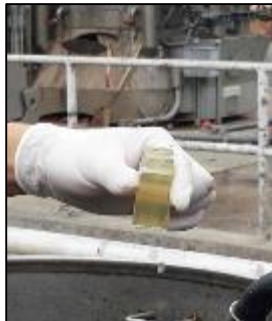
**Research Goal:** Determine the characteristics and required breakeven sale price of solid and liquid digestate biofertilizer products produced by an integrated processing system.

## **Objectives:**

1. Conduct pilot-scale mechanical separation and membrane filtration to produce liquid and solid fertilizer products from food waste and dairy manure digestates.
2. Perform an economic analysis of digestate biofertilizer production from similarly designed processing systems at digesters of different capacities.

# Biofertilizer Nutrient Compositions

Parameter	Ultrafiltered Food Waste Digestate (mg/L)	Ultrafiltered Dairy Manure Digestate (mg/L)	Food Waste Digestate Pellet (% w.b.)	Dairy Manure Digestate Pellet (% w.b.)
<b>N</b>	2,710 ± 127	1,675 ± 7	5.07	3.74
<b>NH<sub>4</sub><sup>+</sup>-N</b>	2,340 ± 141	1,470 ± 14	-	-
<b>Organic Matter</b>	-	-	20.13	33.2
<b>P</b>	18.4 ± 2.3	5.1 ± 1.7	1.66	1.36
<b>K</b>	1,710 ± 28	1,670 ± 42	2.26	3.12
<b>Na</b>	819 ± 13	610 ± 9	1.13	0.67
<b>Ca</b>	5.93 ± 1.31	5.3 ± 0.4	3.57	2.99
<b>Mg</b>	8.38 ± 3.85	161 ± 15	0.35	1.66

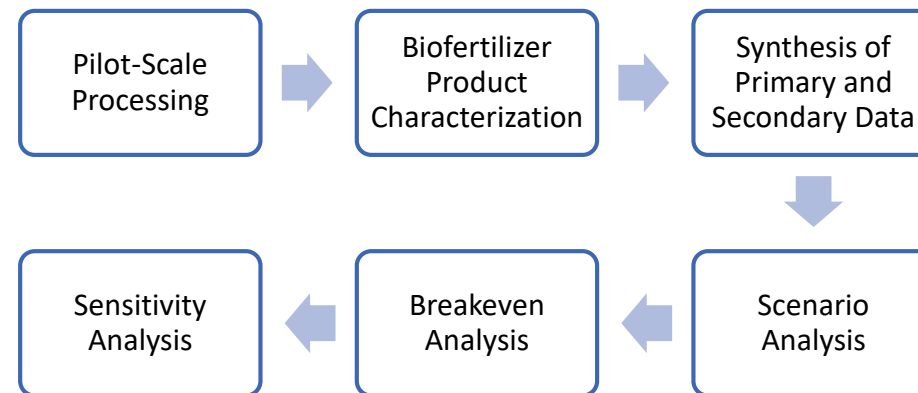
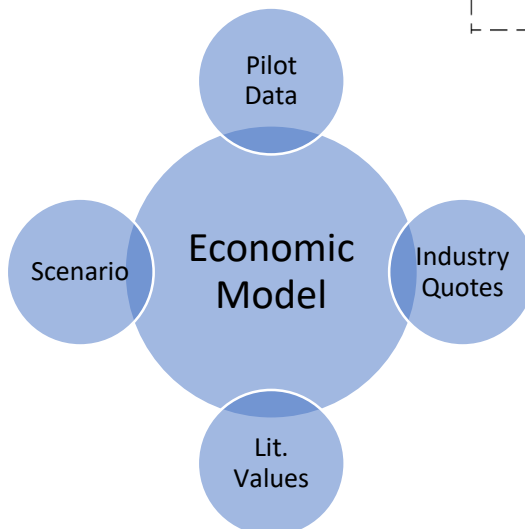
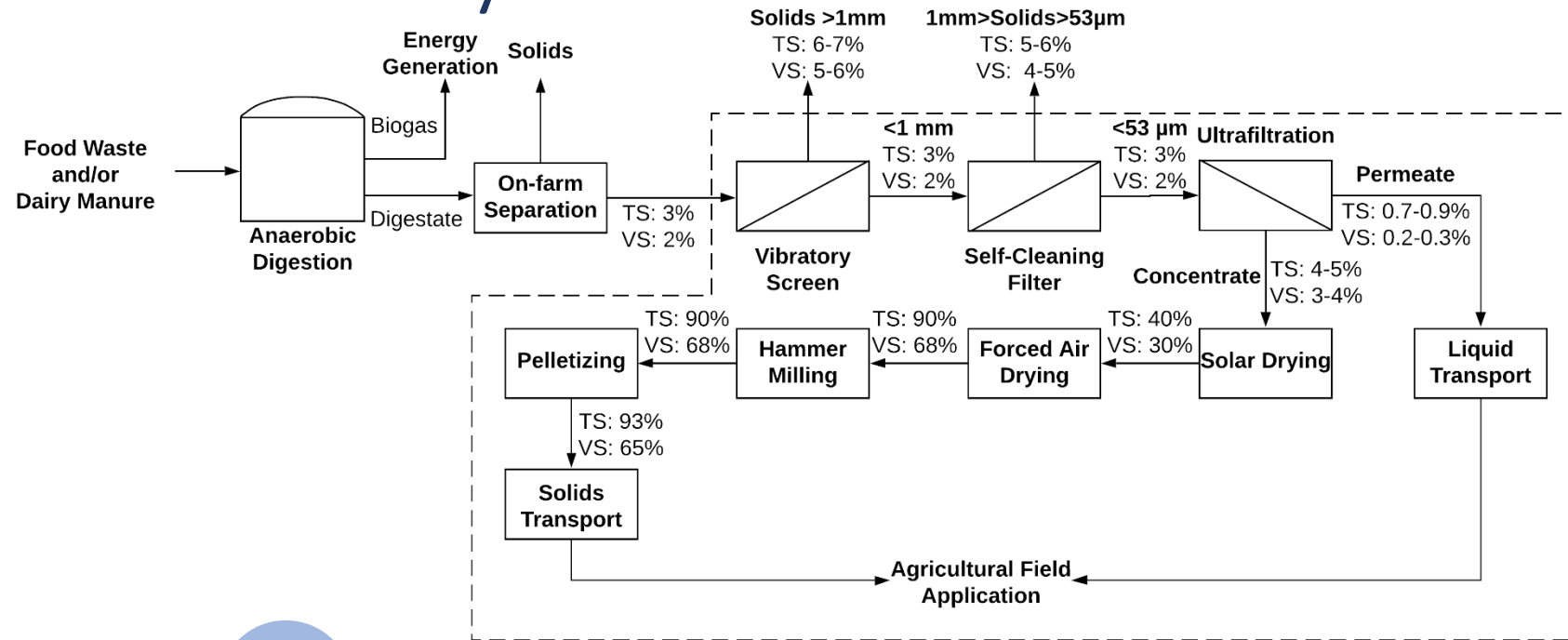


Ultrafiltration Permeate and Concentrate

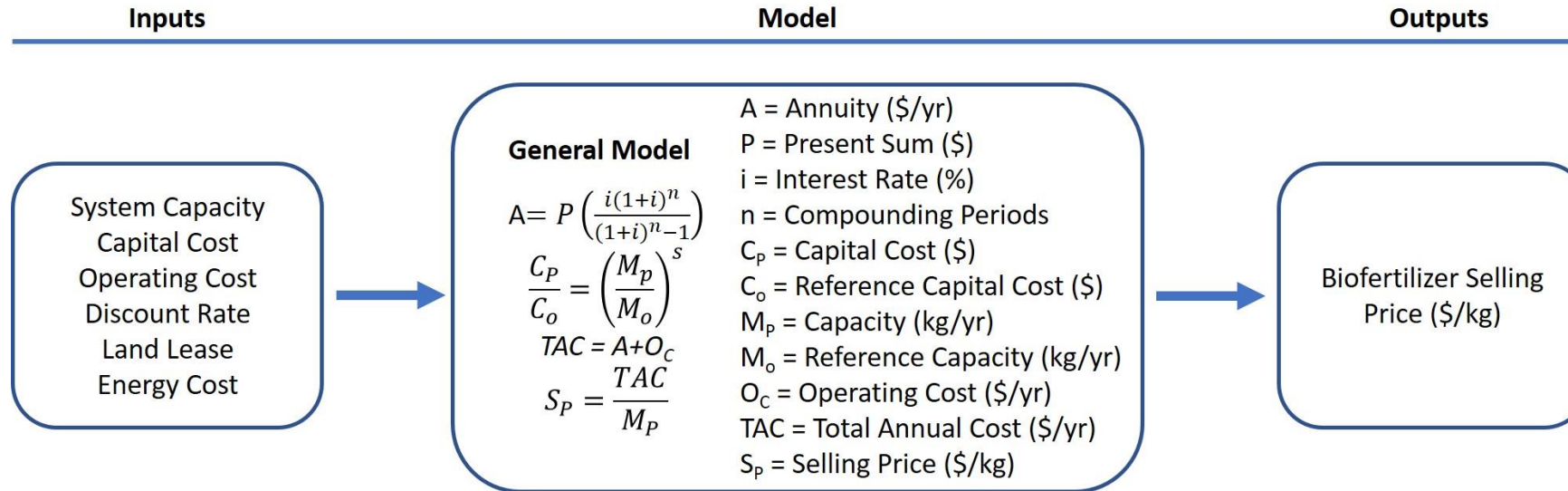


Pellets

# Processing System and Economic Analysis System Boundary



# Economic Model

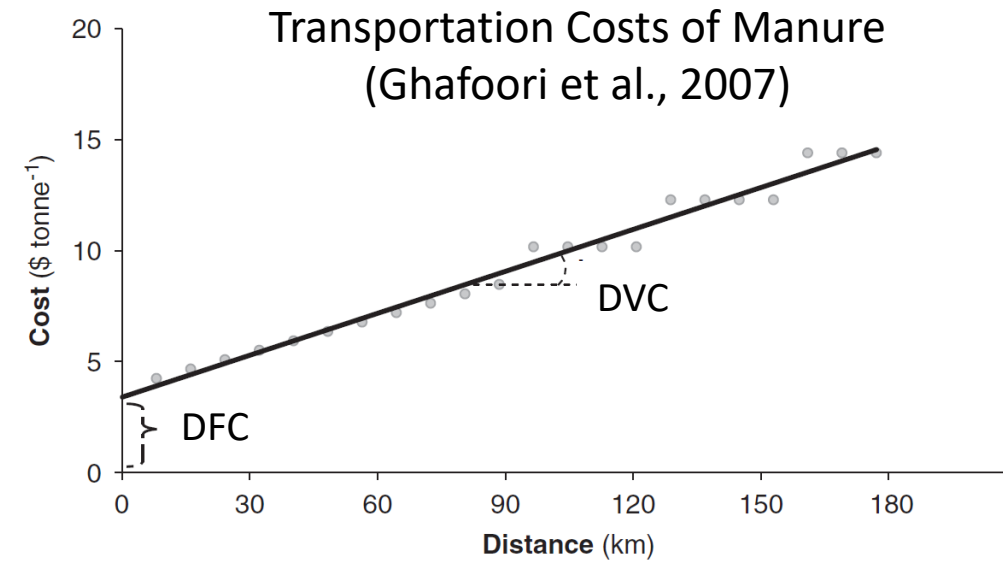


## Notes:

- Digester and processing system co-located
- Four months per year, active drying exclusively used
- Main product is pellets, liquid (permeate) sold at cost of transport

# Transportation

- DFC – Distance Fixed Cost
- DVC – Distance Variable Cost
- Regional Dependency



Liquid DFC (\$/tonne)	Liquid DVC (\$/tonne-km)	Solid DFC (\$/tonne)	Solid DVC (\$/tonne-km)	Region	Source
11.17	0.09	-	-	Europe	(Drosg et al., 2015; Josef Bärnthaler et al., 2008)
4.57	0.37	-	-	US (Midwest)	(Brenneman, 1995)
2.96	0.28	-	-	US (East Coast)	(Aillery et al., 2005)
-	-	14.80	0.10	US	(Ribaud et al., 2011)
2.96	0.28	8.89	0.13	US	(Ribaud et al., 2011)
5.26	0.11	-	-	Canada	(Ghafoori et al., 2007)
5.40	0.09	5.40	0.09	Canada	(Ghafoori et al., 2007)
6.01	0.14	-	-	Europe	(Fuchs and Drosg, 2013b)
0.58	0.16	-	-	Europe	(Drosg et al., 2015)
19.19	0.05	-	-	This study	
11.55	0.09	5.35	0.04	US (West Coast)	This study
<b>15.37</b>	<b>0.07</b>	<b>5.35</b>	<b>0.04</b>		<b>Used in this study</b>
<b>5.68</b>	<b>0.12</b>	<b>5.40</b>	<b>0.09</b>	<b>Europe/Canada (Average)</b>	<b>Used in this study</b>



# Model Inputs

Input Category	Value	Unit	Source
Discount Rate	8	%	[1]
Capital Cost Economic Scale Factor	0.52	unitless	[2]
Operating Cost Economic Scale Factor	0.82	unitless	[2]
Loan Term	20	a	[1]
Electricity Cost <sup>a</sup>	0.13	\$/kWh	[3]
Natural Gas Cost <sup>a</sup>	7.15	\$/MM BTU	[4]
Land Lease	647	\$/ha	[1]
Concrete Pad Cost	394,408	\$/ha	[5]
Sun Drying Time	10	d	[7]
Sun Drying Loading	77	L/m <sup>2</sup>	[7]
Sun Dryer Loading Depth	7.6	cm	[7]
Initial TS of Food Waste Digestate	5	%, wb	[6]
Initial TS of Dairy Manure Digestate	3.7	%, wb	[6]
Final TS from Solar Drying	40	%, wb	[6]
Final TS from Active Drying	90	%, wb	[6]
Operational time of Hammer and Pellet Mills	8	h/d	[1]
	260	d/a	[1]
Labor (one operator)	70,000	\$/a	[1]

## Source Legend\*

- [1] (Kaffka et al., 2016)
- [2] Calculation from primary data
- [3] (U.S. Energy Information Administration, 2019)<sup>a</sup>
- [4] (U.S. Energy Information Administration, 2019)<sup>a</sup>
- [5] (CSBOE, 2019)
- [6] Primary Data
- [7] (Barzee et al., 2021)<sup>b</sup>

<sup>a</sup> California, industry rate

<sup>b</sup> Loading based on primary data in Davis, CA

# Capital and operating costs for a digestate processing system designed to process 10,000 gallons per day (base case)

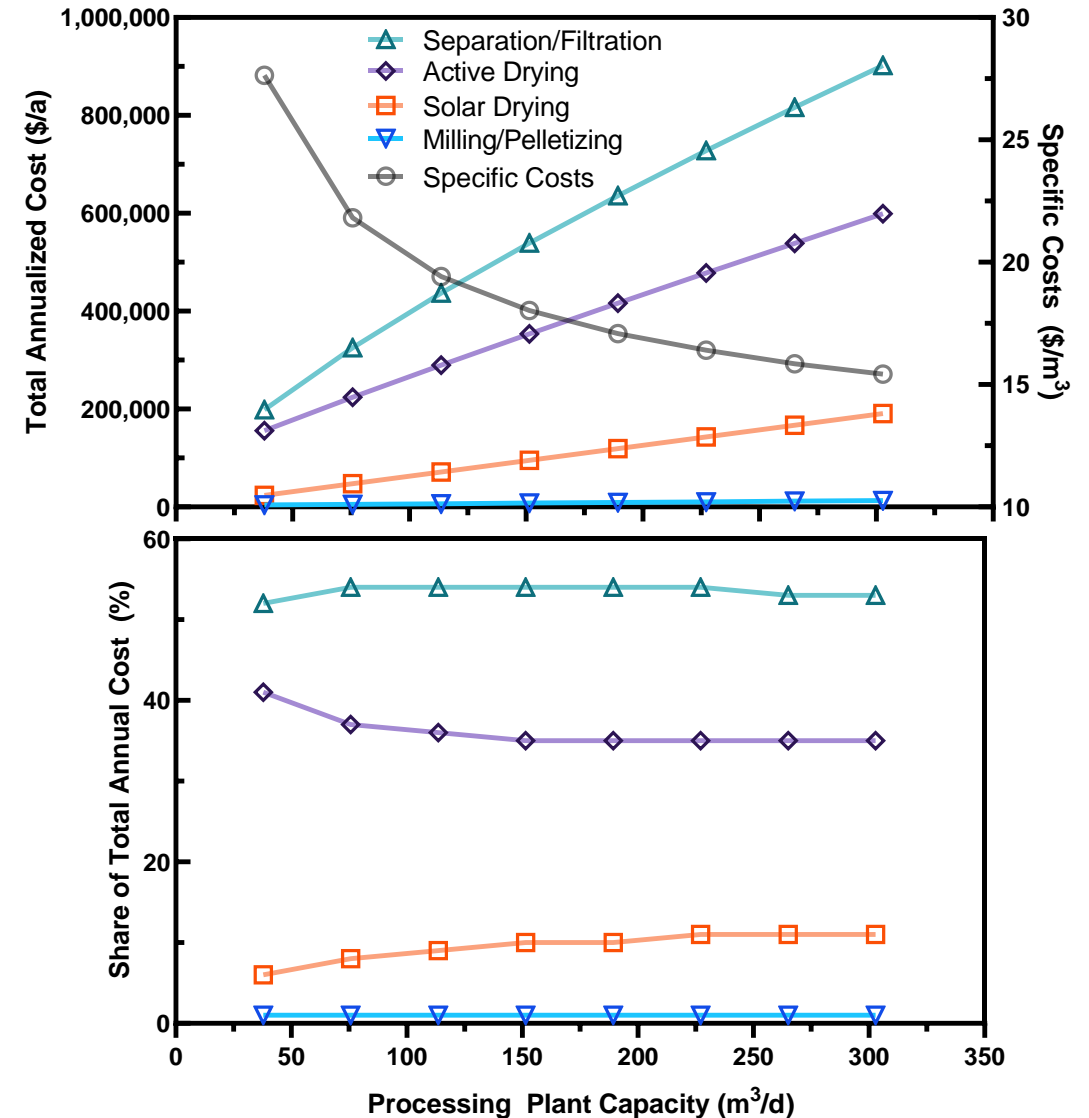
Category		Capital Costs (\$)	Operating Costs (\$/yr)
Solid-Liquid Separation and Filtration	Storage and Processing Tanks	97,335	5,250
	Pumps	4,589	1,234
	Solid-Liquid Separation System	86,100	3,021
	<b>Membrane Filtration System</b>	<b>367,878</b>	<b>94,256</b>
	Controls, Valves, Flowmeters, Piping, and Fittings	10,420	1,575
	Electrical, Plant Design, and Installation	193,591	15,731
Solar Drying	Land Rent*	-	3,867
	Concrete Pad*	196,511	-
<b>Active Drying</b>	<b>Active Drying System</b>	<b>338,143</b>	<b>118,444</b>
Hammer Milling and Pelletizing	Hammer and Pellet Mills	17,736	2,507
<b>Total</b>		<b>1,312,303</b>	<b>245,885</b>

\* 0.50 ha concrete drying pad, 10 day retention time, 8 months per year

# Results

## Costs for Various Capacities

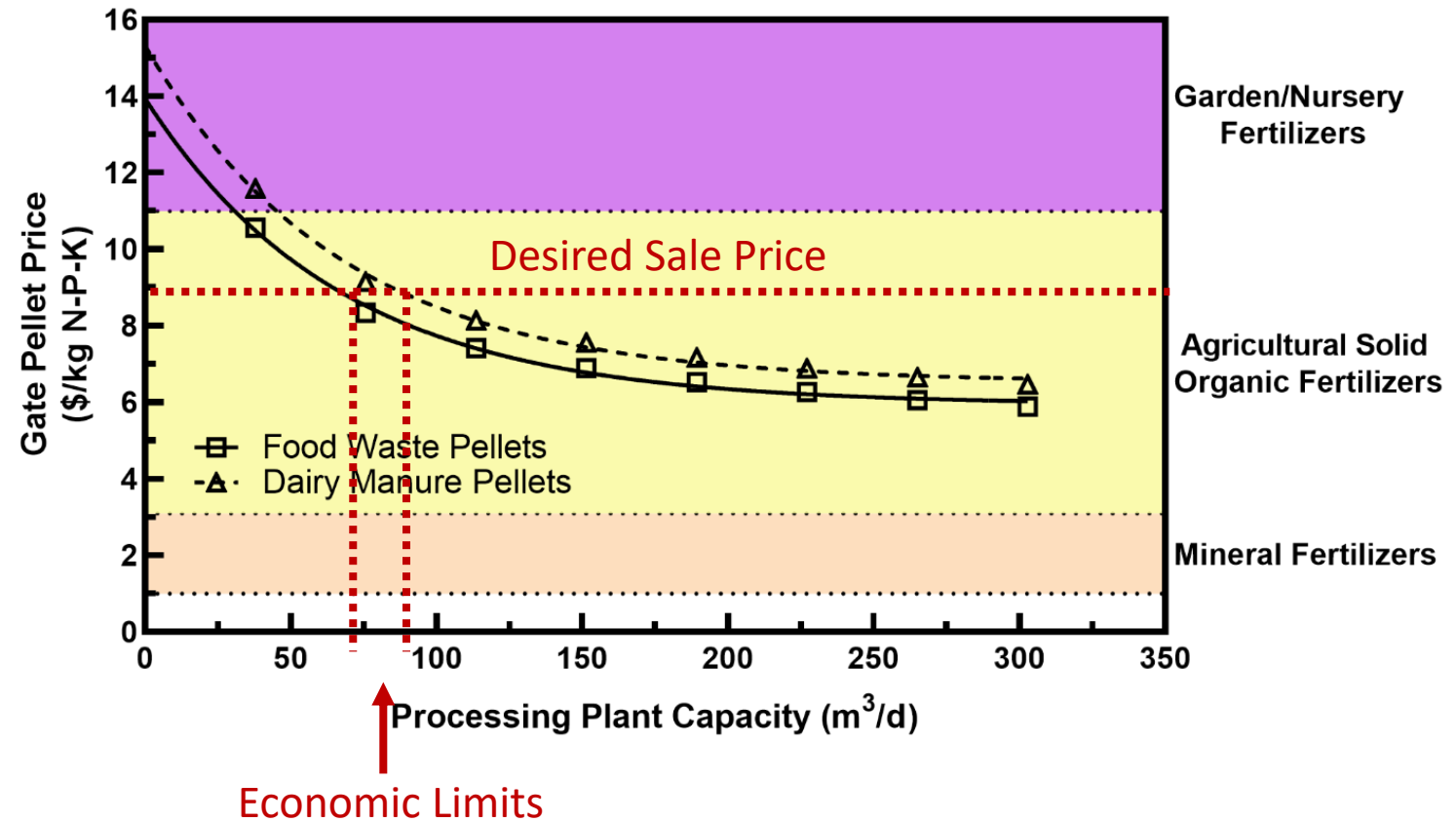
- Range of specific costs
  - **15-25 \$/m<sup>3</sup> (0.06 – 0.09 \$/gal)**
  - Economies of scale
- Separation/Filtration and Active Drying make up ~ 80% of TAC
- Solar drying is economical but not applicable to all climates
- Milling/pelletizing may require extra conveying/cooling/packaging equipment not included in model



# Results

## Breakeven Pellet Sale Prices (at Gate)

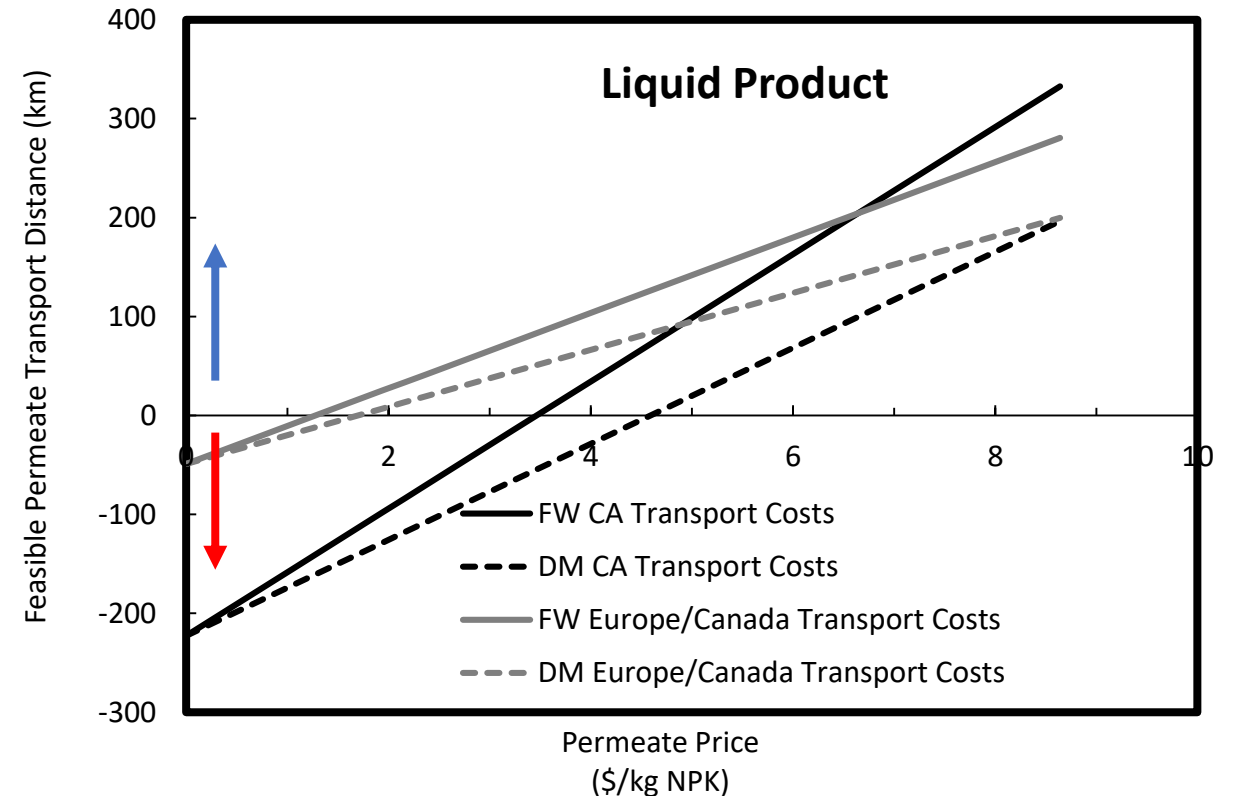
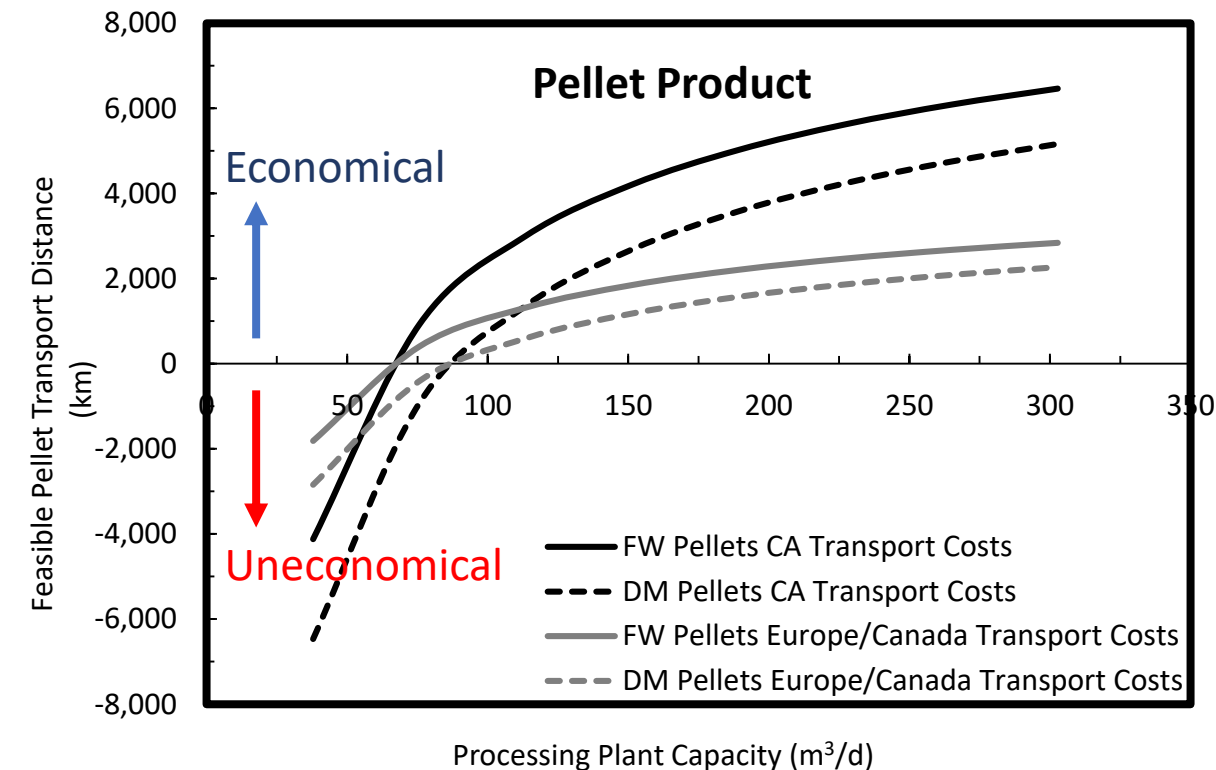
- Breakeven Prices
  - **6-11 \$/kg NPK (3-5 \$/lb NPK)**
  - Similar to CA ag market
- Dairy manure digestate
  - Lower nutrient contents → Higher required price
- Smaller scales might be constrained to garden market
- Diminishing returns for capacities > 100 m<sup>3</sup>/d



# Results

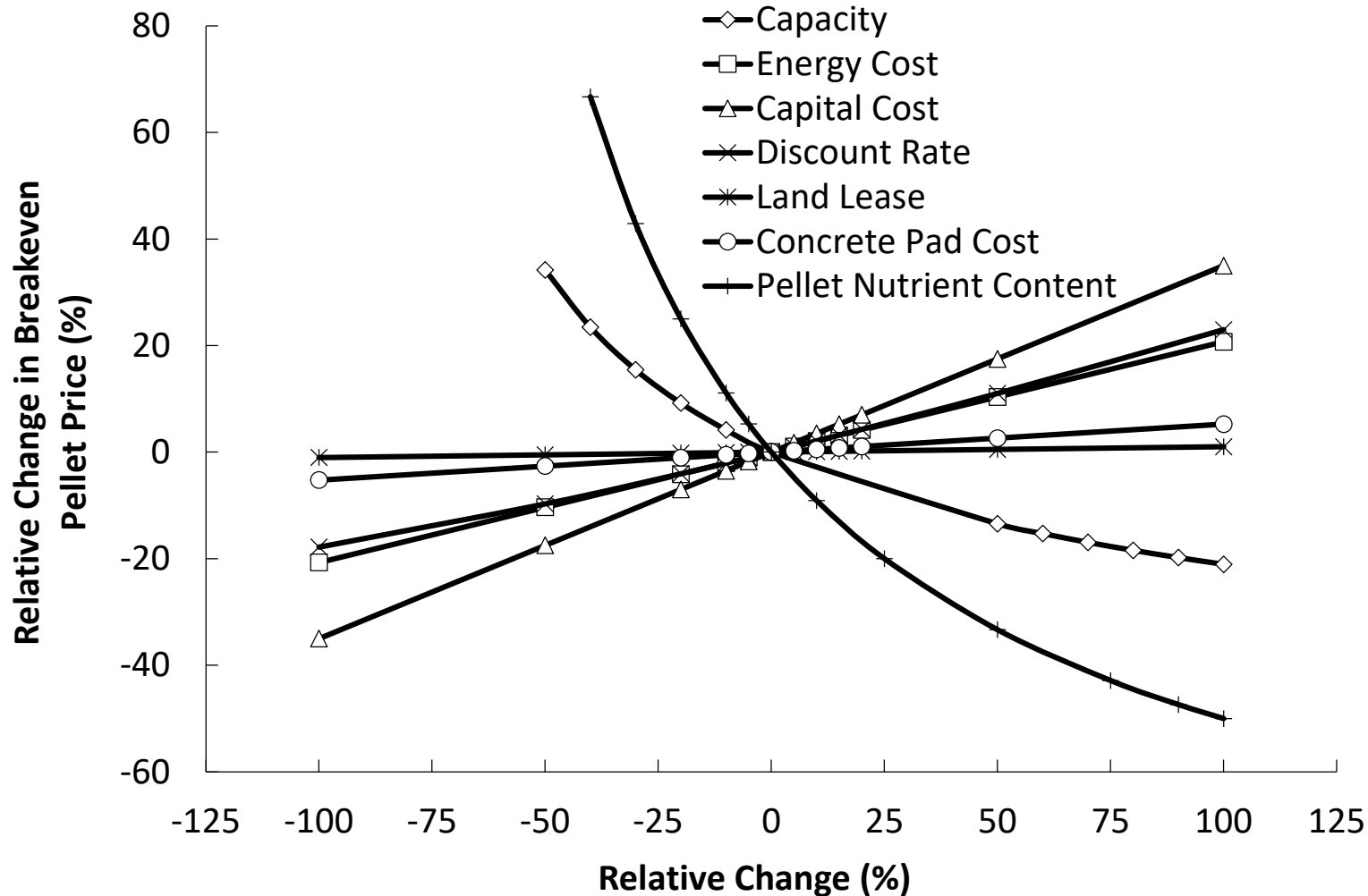
## Transportation and Sensitivity

- Pellets can be economically transported much farther than liquids
- Small-scale systems must increase sale prices to breakeven
- Liquids likely must be sold at prices  $> 1 - 4.3$  \$/kg NPK to justify transportation off-site



# Results

## Pellet Price Sensitivity Analysis



### High Sensitivity:

- Nutrient content
- Plant capacity
- Capital cost

### Low Sensitivity:

- Land lease rate
- Concrete pad cost

Optimize process by: increasing nutrient content of fertilizer, utilizing adequate scale and decreasing capital costs



# Potential Environmental Impacts

- Fertilizer Production GHG Emissions
  - 4% of total anthropogenic emissions in 2007 (575 million tonnes CO<sub>2,e</sub>)
  - Ammonium nitrate (synthetic fertilizer) USA average:
    - **7.5 kg CO<sub>2,e</sub>/kg N at plant gate**
- Energy Production Emissions
  - CA Grid: **23.3 g CO<sub>2,e</sub>/MJ electricity**
  - UC Davis Renewable Energy Anaerobic Digester (READ):
    - **5.39 g CO<sub>2,e</sub>/MJ electricity**
    - **1.6 kg CO<sub>2,e</sub>/kg N** (*note: estimate based on available N, full LCA needed*)
- Nutrients and Soil
  - Opportunities to export nutrients farther, reduce nutrient loadings in sensitive areas
  - Supplement synthetic fertilizer use, build healthy soil

# Conclusions

- Pelletized biofertilizers contained **8.8 - 9.4% NPK (w.b.)**
- Total Annualized Cost range: **15-27 \$/m<sup>3</sup> for capacities 38 – 300 m<sup>3</sup>/d**
- Breakeven pellet sale price range: **5.9 – 11.6 \$/kg NPK**
- Solid products can be economically transported much farther than liquid products
- Liquid product breakeven price must be **3.5 – 4.6 \$/kg NPK** to justify transportation
- Digestate biofertilizers potentially offer significant GHG reductions compared to synthetic fertilizers

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# Thanks! Questions?

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